



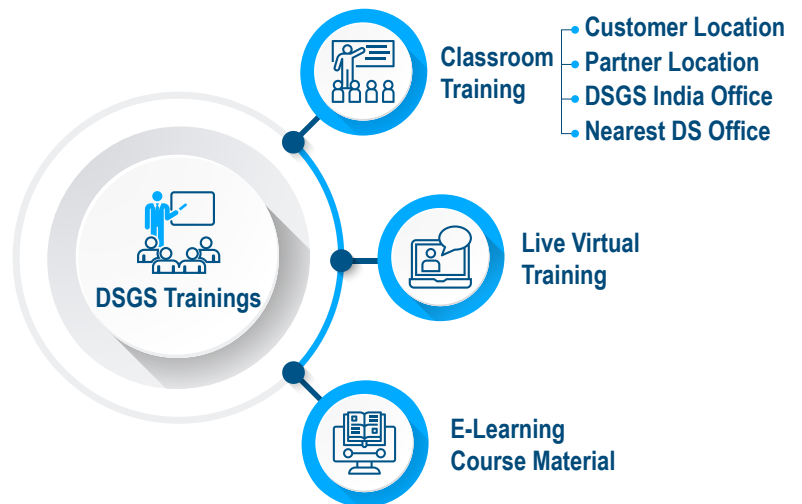
## Learning Services

**3DEXPERIENCE®**

## Scope & Overview of Offering

### Overview of Offering

- Use of authorized DS content to conduct the trainings
- Seasoned instructors to provide high quality trainings
- Use of Virtualization Infrastructure for trainings hosted in DS offices to provide quick training services at optimum price
- Support in certification of trainees



## Courses Covered

### DSGS Training Experience

(\* delivered at different locations within NAM, LATAM, EMEA, APAC in 2019)

350

**Functional Trainings**

75+

**Portfolio**  
(Training Topics)

144

**Technical Trainings**

26

**Courses Created**

+

5

**Certification Exams**

80+

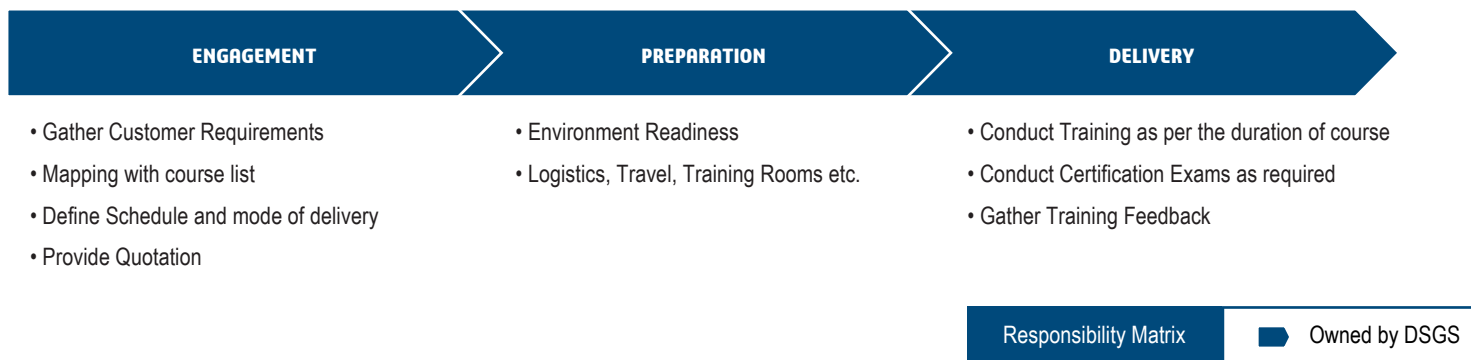
**Portfolio**  
(Training Topics)

### Best Selling Trainings

Sr. No	Course Name	Duration (in hours)	Cost*
1	3DEXPERIENCE Customization Fundamentals	40	€ 2,925.00
2	3DEXPERIENCE Customization Advanced	24	€ 1,755.00
3	How to customize Unified Typing	16	€ 1,170.00
4	Gateway to the 3DEXPERIENCE Platform	4	€ 292.50
5	CATIA Part Design Fundamentals	16	€ 1,170.00
6	CATIA Engineering Rules Capture Essentials	10	€ 731.25
7	DELMIA Prismatic Machining Fundamentals	32	€ 2,340.00
8	ENOVIA Engineering BOM Management Essentials	8	€ 585.00
9	CATIA Generative Wireframe and Surface Essentials	20	€ 1,462.50
10	ENOVIA Variant Management : Product Architect	16	€ 1,170.00

\*Does not include T&L, Infrastructure, Content Printing expenses

# Delivery Framework



## Value Proposition

Challenges	Building Skills on Platform	Experienced Instructors	Updated Content/Infrastructure
	<ul style="list-style-type: none"> <li>Customers need to train their employees on 3DEXPERIENCE Platform</li> <li>Time required for upskilling</li> </ul>	<ul style="list-style-type: none"> <li>Availability of Trainers on short notice</li> <li>Time required for planning and Scheduling the trainings</li> </ul>	<ul style="list-style-type: none"> <li>Environment for performing hands-on exercises</li> <li>Availability of course content on latest releases</li> </ul>
Value Proposition	<p>Reuse of Standard Content</p> <ul style="list-style-type: none"> <li>3DEXPERIENCE Platform expertise</li> <li>Reuse of Course material and infrastructure</li> </ul>	<p>Availability of Experts</p> <ul style="list-style-type: none"> <li>Pool of experts available can be deployed quickly</li> <li>Trainings can be scheduled within short time, at any nearest DS Office</li> <li>Can be Conducted Virtually if required</li> </ul>	<p>Latest Release Content and Environment Available</p> <ul style="list-style-type: none"> <li>Virtual environment available for all trainings offered</li> <li>Content available in the latest releases</li> <li>Trainers are up to date with the new releases</li> </ul>

## Success Stories

European Defense Customer	European Aero Customer	Certifications for C&SI
 <ul style="list-style-type: none"> <li>Delivered Trainings on Installation, Architecture, Upgrade and Customization</li> <li>Mode: At local DS Office</li> <li>4 weeks of Training</li> <li>10 participants</li> </ul>	 <ul style="list-style-type: none"> <li>Delivered Trainings on 3DEXPERIENCE Platform Introduction, Architecture Fundamentals</li> <li>Mode: At local DS Office in India</li> <li>1 week of Training</li> <li>6 participants</li> </ul>	 <ul style="list-style-type: none"> <li>Proctored Certification exams for Two major C&amp;SI Partners in India</li> <li>Consultant visited local Offices of C&amp;SI to conduct the certification exams</li> <li>Conducted more that 10 Sessions at different locations in India</li> <li>Number of participants : 200 +</li> </ul>

## Contact Us

**Mamta Bhatia**

Marketing & Communications - DSGS

✉ [Mamta.BHATIA@3ds.com](mailto:Mamta.BHATIA@3ds.com)